



LEADING MEDICAL SOLUTIONS

Company Profile



“— | Where care meets technology | —”

Riyadh, Saudi Arabia



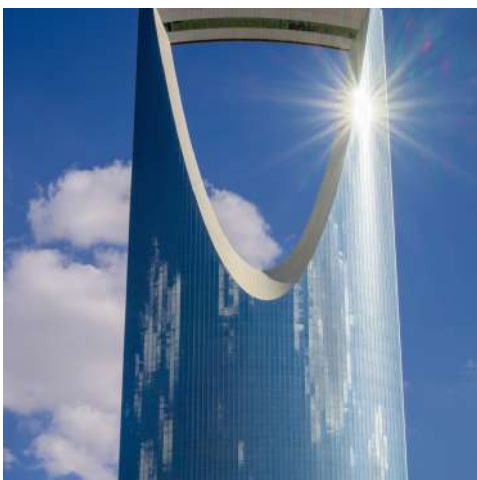
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Founded by Tie Togther and Dr. Naif Al Khlaifi, and led by CEO Mr. Waleed Shoukat, our leadership team brings over 30 years of combined expertise in healthcare strategy, global market development, and medical innovation. Dr. Al Khlaifi's distinguished advisory roles within Saudi Arabia's Ministry of Defense and Ministry of Health, along with his board experience with multinational medical device companies, complement Mr. Shoukat's proven track record of expanding Western healthcare brands into the GCC and establishing successful ventures across the region.



About Us

Leading Medical Solutions, established in Riyadh in 2025, is a pioneering healthcare company under the umbrella of Tie Together, a diversified holding group with interests in defense, aerospace, facilities management, hospitality, and mining.

At Leading Medical Solutions, we are driven by a commitment to Saudi Vision 2030, aligning our goals with the Kingdom's ambition to advance healthcare and innovation. Our initiatives span cosmetic centres, AI-driven diagnostic centres, hair transplant clinics, and a robust medical device distribution network serving over 300 brands. We are also building a state-of-the-art manufacturing facility for medical devices and developing an autism centre to address vital community needs.

Together, we are shaping the future of healthcare in Saudi Arabia—empowered by experience, inspired by innovation, and aligned with the Kingdom's vision.



Key People



**Dr. Naif
AlKhlaifi**

President/Partner

Experienced healthcare and enterprise administration professional with a distinguished record in strategic planning, healthcare transformation, and organisational leadership.

Demonstrates extensive expertise in managing complex healthcare operations across government and private sectors, with proven achievements in enhancing quality outcomes and driving transformational initiatives.

Held executive leadership roles in leading local and international healthcare companies, served as a trusted advisor to major global medical corporations, and contributed as a board member for prominent local and international enterprises.



**Waleed
Shoukat**

CEO

A seasoned healthcare executive with 15+ years of leadership in the global medical device industry, specializing in the Middle East and GCC. He has held senior roles including Global Vice President at Wortham Labs, Vice President at Westmed USA, and CEO of Instasurge Limited.

He has successfully led organizational transformations, market expansions, and the establishment of medical device manufacturing facilities in the UK and Saudi Arabia, with proven expertise in strategy, operations, regulatory compliance, and cross-border collaboration.

Holding an MBA, Mr. Waleed Shoukat combines strong business acumen with hands-on operational leadership, driving innovation, sustainable growth, and high-performing teams in competitive international markets.



Summary

The Executive Summary provides a concise overview of the business plan, vision, mission, and strategic goals for Leading Medical Solutions.

Vision

To be a driving force in realizing Saudi Arabia's Vision 2030 by advancing digital health, AI, and innovative medical solutions—building a healthier, more sustainable, and globally competitive healthcare ecosystem.

Mission

Aligned with Vision 2030, our mission is to:

- Harness AI and digital health technologies to transform patient care and healthcare efficiency.
- Establish a robust medical device distribution network, ensuring access to cutting-edge innovations across the Kingdom.
- Invest in healthcare companies and centers that accelerate the national transformation agenda.
- Expand specialized services through mental health centers and cosmetic clinics that support holistic well-being and confidence.
- Forge global and local partnerships to bring world-class expertise and best practices into Saudi Arabia's healthcare sector.



Goals

Reach

500 million SAR

in yearly revenue by the end of

2034

Establish **20** cosmetic and diagnostic centres across the GCC along with a manufacturing facility for medical devices by

2034

Establish a robust distribution network supplying innovative medical devices from over **300** suppliers by

2034



Company Overview



Company Name

Leading Medical Solutions



Riyadh, Saudi Arabia



www.lms.sa



info@lms.sa

Key Detail Information

Legal Structure

LLC

Industry

Healthcare

Year Founded

2025

Number of Employees

200+



Market Analysis

A detailed analysis of the healthcare industry in Saudi Arabia, identifying the market and market trends for Leading Medical Solutions.

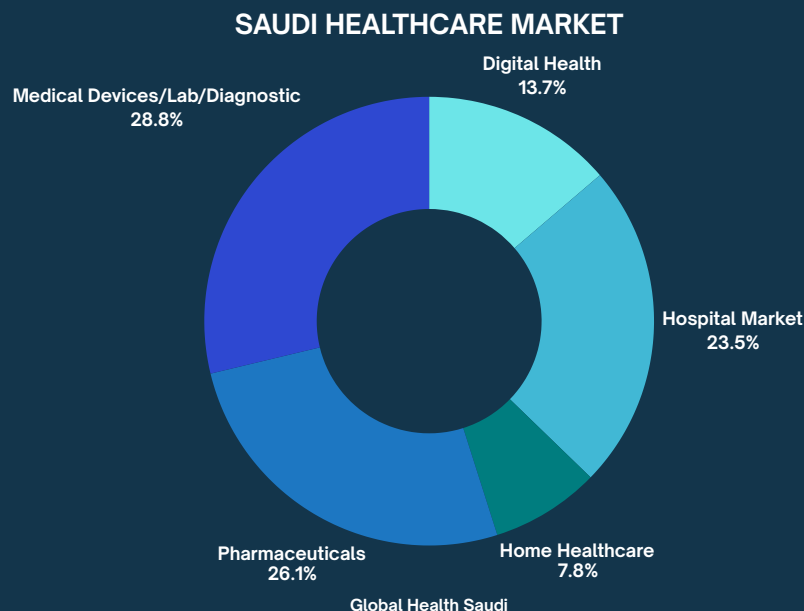


Market Size

\$ **68** billion (2025)
To
\$ **150** billion (2034)

Saudi Arabia Healthcare Market – Growth & Opportunity

- Market valued at USD 68B (2025); projected to exceed USD 150B by 2034
- Growth driven by Vision 2030 reforms, population increase, and demand for advanced medical services
- Digital health (telemedicine, AI, health IT) growing fastest: ~24% CAGR
- Steady growth in hospitals, pharmaceuticals, and medical devices; rising potential in home healthcare & diagnostics
- Saudi Arabia positioning as a regional healthcare hub with opportunities for investment, innovation, and partnerships.





Business Model

At Leading Medical Solutions, our business model is built on an integrated approach that combines distribution, healthcare services, advanced technology, and local manufacturing. This structure allows us to serve the healthcare ecosystem comprehensively — from supplying world-class medical products to delivering specialised patient care.



Revenue Stream

Clinics and
Medical Centres

40 %

Manufacturing

30 %

Distribution

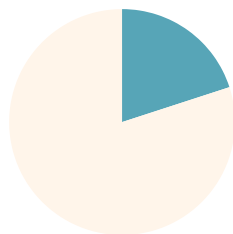
30%

Cost Structure



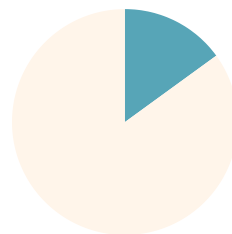
Investment in
Factory, Clinics,
Suppliers and Medical
Centres

(50%)



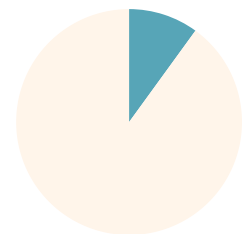
Salaries of Staff

(20%)



Marketing

(15%)



Office &
administrative costs

(10%)



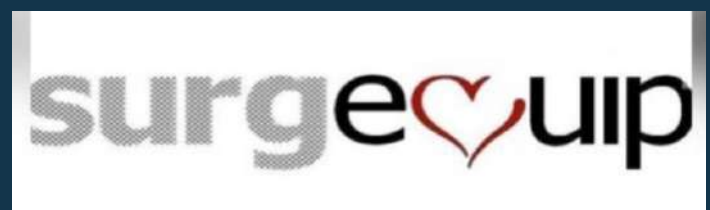
Product Line & Services

A mindmap of the core product line and services offered by Leading Medical Solutions.





Our Partners

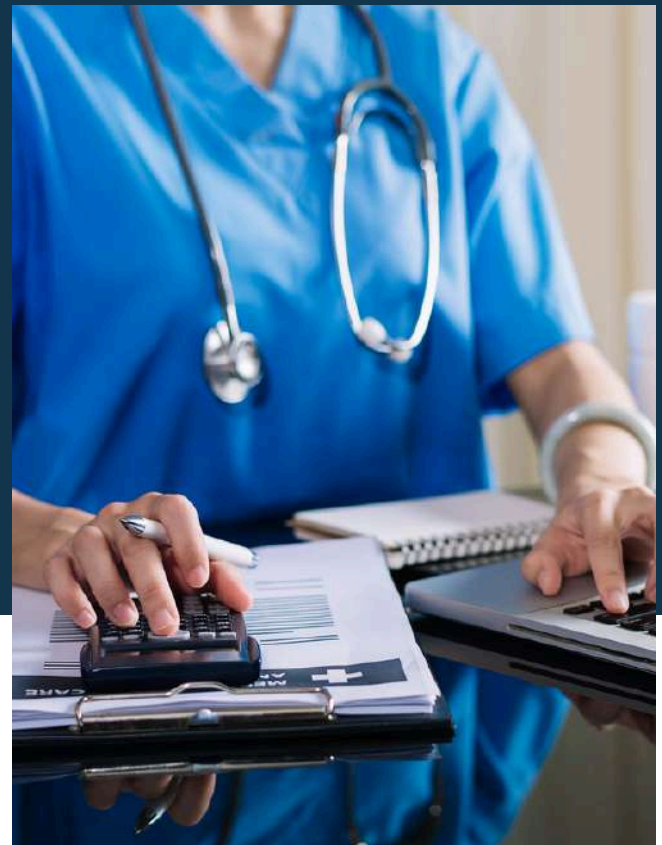




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